



Trade the World from the Rock

With

investorseurope





Trade the World from the Rock

Foreword

As Managing Director, it is my pleasure to invite you to '*Trade the World from the Rock*' with **investorseurope**. The *Rock* of Gibraltar more than anything else symbolises what we have to offer as a tightly knit international team: Solidity, Integrity and a highly personalized approach to each and every investor's needs.

Gibraltar, as the backdrop for our operations, offers the Key Strategic Advantages of:

- Enabling our clients to effortlessly trade from wherever they want using our *offshore* trading platforms.
- Being the only Common Law jurisdiction in Mainland Europe, a very efficient base, indeed, from which to work on your behalf.

Gibraltar is a full member of the European Union and undergoing a period of unprecedented expansion, with the financial sector at the forefront. Increasingly, we see evidence that investors want more and more from their financial intermediaries. Their future expectations are not to talk to some Call Center in Mumbai but for a *turn-key* approach to trading and investment. This is precisely what we offer to all our clients: the possibility to invest smoothly and efficiently by using their own offshore company/ offshore fund and respective bank accounts. Once this is up and running we will find the best investment managers to manage their assets or simply hand over their trading platform keys for them to start '*Trading the World from The Rock*'.

Pierre Bertrand Boule, MBA
Managing Director

For more information contact our Sales Desk
T: +350 200 40303 E: sales@**investorseurope**.com



Trade the World from the Rock

Introduction

investorseurope, Europe's Premier Offshore Stock Broker, for stocks, derivatives, CFDs, ETFs, FOREX and Spreads. investorseurope possesses the largest selection of trading platforms available anywhere, with over 20 available in 2008, and this means we are able to deliver the highest standards of personalised trading, tailored to each and every client's individual requirements.

Trade Stocks

Offshore stock brokerage from Europe's top offshore broker for all major stock exchanges in the world and then some... Trade stocks directly with offshore trading platforms or trade equities over the phone.

Trade Derivatives

Your Offshore Derivatives and Futures stock Broker in Europe for DMA direct market access trading all major Futures exchanges throughout the world and all global product sectors.

Trade CFDs

Your Offshore CFD Broker for CFD trading of stocks and shares worldwide. Trade all major global markets, trade sectors, trade indices, trade commodities and treasuries; CFD trade a whole range of futures covering at least 2800 tradeable instruments.

Trade FOREX

Your Offshore FOREX Brokers for offshore trading platforms. Trade FOREX 24 hrs a day.

Trade ETFs

Trade ETFs. Get trading flexibility, lower expense ratios and open up a universe of sophisticated investment strategies.

Trade SPREADS

Trade SPREADS through our FSA Regulated partner, **investorseuropespreads**.

Trade OFFSHORE

Trade Offshore and control your trading footprint with Offshore Trading Platforms. Set up an Offshore Trading Account. Offshore Brokerage with Europe's Premier Broker.

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What Advantages does investoreurope offer as an Offshore Broker?

- **Tax Free Trading.** Execution of trades throughout the world with no tax on profits
- **Confidentiality.** Asset Protection. When trades are executed throughout the world they can be executed in **investoreurope's** name, using a segregated and numbered client account.
- **Excellent prices** because of the **volume of business** regulated institutions already execute through us on the various platforms we make available for them.
- **Personalised Assistance.** Our offices are open 08:00 -22:30, during which hours our international team will be happy to support your trading needs.
- **Segregated Accounts.** Each and every account is segregated, however, for regulated money managers we can offer pooled trading which means if you trade 5 lots for 10 clients then we can allocate 1/2 a lot for each client. You trade on a pre-allocated 'break-down' account saving you time and effort when trading for your clients.

Which Financial products does investoreurope execute for its clients?

Just about any product on a recognised stock exchange so long as it is liquid and readily realisable.

Which Financial intermediaries and which trading platforms does investoreurope execute for its clients?

Most major intermediaries including the largest Futures & Options broker in the world and one of America's biggest stockbrokers. Currently, we offer over 20 different offshore trading platforms to clients.

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What type of client does investorseurope work with?

Regulated institutions, asset managers, fund managers, companies, trusts, hedge funds, traders and High Net Worth Investors (HNWI) wanting the same sort of personalised service we give our institutional clients.

What Protection does investorseurope offer?

Greater Protection than you would get onshore:

- Authorised and Regulated by the **Financial Services Commission**
- **Default Insurance** - €2.5m
- **Professional Liability Insurance** - £1m cover for clients & employees.
- **No Conflicts of Interest** – execution only. No proprietary trading or asset management is undertaken by the company.
- **Audited accounts by BDO FIDECS Gibraltar**
- **Investorseurope banks with:**
 - Jyske Private Bank - www.jbpb.gi
 - Banco BPI, Portugal - www.bancobpi.pt

Can you introduce clients to investorseurope?

You do not need to be regulated to be an introducer but we will carry out the necessary due diligence and sign an introducing contract with you.



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Remuneration

Please contact us to negotiate your IB rebate contract rates. These will depend on the volume of the business being introduced and is paid monthly. We are able to set-up pre-allocated break-down accounts so that you can place trades efficiently and effectively.

If, as an **introducer**, you are referring clients and their assets are introduced to **investorseurope** the **introducer** of this client will receive a % of the *net* brokerage generated by **investorseurope** from the introduced client's monthly trading activity. Net brokerage is defined as brokerage received after clearing brokers' and other gross costs have been deducted.

e.g.	Total Brokerage Charged to Client:	X Basis Points
	Less Clearing Broker's costs	Y Basis Points
		<hr/>
	Equals investorseurope net Brokerage	<u>Z Basis Points</u>

Introducer receives a % of 'Z' for all clients introduced.

N.B. Clearing Broker costs include all local costs in each country and bank transfer costs to the introducer's bank account. If these local costs (e.g. stock exchange fee, stamp duty etc) are *not* included in the Collector Broker Costs (as is the case with UK Stamp Duty), then these local costs will also be debited from the total brokerage charged to the client.

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